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John A. Foresto

Summary Telecom engineering and operations professional with over 30 years experience in planning, designing, building, and operating carrier-class voice and data networks. Proven large team management skills with successful track record in delivering new technology and large projects on time and within budget.

Experience

Stratum Broadband, LLC February 2003 – Present
Managing partner
Provides consulting/management services to municipalities, hospitals, colleges and universities on network convergence, sustainable business models, and support system development, architecture, and utilization.

JF Consulting February 2002 – January 2003
Principal
Provided consulting/management services to major ISP on scaling wholesale VoIP operations, work center consolidations, and support system development, architecture, and utilization.

Verizon Advanced Data Services Inc. July 1999 – February 2002
Vice President – Engineering, Planning, and Implementation
Led successful separation of VADT engineering from ILEC to meet conditions mandated by Bell Atlantic/GTE merger. Implemented complete new suite of systems required to support \$900M/year build out of Verizon DSL and fast packet networks and scaled provisioning processes from 1000 orders a day to 20,000 orders a day.

Bell Atlantic Global Networks Inc. October 1997 – July 1999
Vice President – Engineering, Planning, and Provisioning
Managed the design, engineering, and build of the Bell Atlantic next-generation data/voice network for long distance entry. Built "Greenfield" organization and services first switch within eight months of business launch. Network build on time and on budget.

NYNEX 1996 – 1997
General Manager – Network Operations: Massachusetts
Managed organization of over 1800 people. Responsible for service delivery and maintenance for all inside work within Massachusetts. Re-created "network-focused" organization from prior "market-area" organization. Improved both service performance and financials.

NYNEX International, Philippine Islands 1996
Senior Consultant
Led team to architect and design network for Bayantel, the NYNEX affiliate in the Philippines. Recommended a series of acquisitions and network builds to establish the infrastructure for the national network.

NYNEX 1994 – 1996
Executive Director – Technical Support
Managed second tier technical support group for enterprise-wide organization across all technologies. Responsible for network management and overall network performance. Reviewed performance statistics with major customers and directly supported sales activities.

New England Telephone Company 1992 – 1994
Executive Director – Technical Services
Managed second tier technical support organization. Responsibilities beyond technical support included network management and management of access tandems and operator services networks throughout the region. Project managed signaling network buildout (\$300M).

Director of Operations 1990 – 1992
Directly supervised six reporting managers responsible for providing second tier surveillance for switching and facilities network management. Also provided second tier field support for all NET service offerings (analog and data) and system administration for transmission and test operations support systems. Dealt directly with internal and external customers.

District Manager and Manager Positions 1990 – 1992
Held various management-level positions within NET in operations, network planning, and engineering.

Education Rutgers University — Advanced Management Program, 1990
Northeastern University, MBA, 1972
University of Massachusetts, BS ChE, 1968